



Robert A. Parsons, P.E.
Director of Business Development

Mr. Parsons, Director of Business Development, is responsible for all business development activities of the company. An accomplished environmental professional, Mr. Parsons has more than 19 years of experience with industry leading organizations applying engineering, managerial and regulatory experience, and risk management practices to meet client's program and project needs. He has served in operations management, engineering design, marketing and business development, program and project management and project engineering. In addition to engineering, managerial and administrative roles, he has extensive 'hands-on' experience in the field of environmental construction and site remediation.

Qualification Highlights

- Licensed Professional Engineer with over 19 years of experience in the environmental industry including 18 years in consulting and engineering
- Valued by clients for coalescing innovative technical approaches into cost effective, practical and sustainable solutions
- Excellent relationship builder forming strong relationships and facilitating across multi-disciplined groups to deliver project and client objectives
- Emergency response coordinator and project lead for dozens of pipeline and terminal releases
- Served as Project Engineer for over 100 pipeline and terminal projects across the US

Health & Safety Certifications

40 Hour HAZWOPER per 29 CFR 1910.120(e)
8 Hour HAZWOPER
First Aid, CPR, and Bloodborne Pathogens
National Incident Management Systems (NIMS) Incident Command System (ICS), FEMA

Education

MS/Civil Engineering
University of Oklahoma
BS/Environmental Engineering
Michigan Technical University

Professional Work History

Job Site Services, Inc.,
Director of Business Development, 2016-Present
AMEC Foster Wheeler 2014 - 2016
Associate Engineer
Acuity Environmental Solutions 2013-2014
Senior Project Manager, MI Branch Manager
Antea Group 2007-2013
Senior Project Manager/Engineer
Conestoga-Rovers & Associates 2006-2007
Delta Environmental 1998-2007
Project Engineer/Manager

Publications and Presentations

"In-situ bioremediation of methane plumes in unsaturated sediments", Parsons, R., University of Oklahoma, 1998.

"Microbial degradation of landfill leachate: solid iron and sulfur mineral interactions", Kennedy, L., J. Everett, K. Ware, and R. Parsons, University of Oklahoma, 1998.

Professional Experience

Lead Engineer: Assessment of Segmentation Methods for Pipeline Decommissioning, Calgary, AB, Canada – Led an interdisciplinary team that performed a cold-eyes assessment of the conceptual use of topographic highs as natural segmentation as an alternative to physical segmentation during pipeline decommissioning. Initial project delivery (in-person presentation) to client was performed on short notice and required extensive facilitation across several disciplines (pipeline engineering, hydrogeology, data analysis & mapping) within firm and client organizations. Delivered results can be used as standard, acceptable terms in industry and with regulators and legal community.

Senior Project Manager / Engineer, Former Petroleum Terminal Decommissioning and Demolition, Peoria, IL – Managed decommissioning and demolition of buildings, underground piping and utilities, and extensive remediation systems at a former petroleum bulk storage terminal in Peoria, IL. Scope included identification and removal of regulated materials. Developed full specifications based on conceptual scope of work. Managed all aspects of project including scope/schedule/budget, contractors, permitting and reputation management with local regulators and community. Modified specifications during project work for off-site structures to comply with and benefit community needs. Delivered project on-time, within budget and with zero safety incidents.

Professional Certifications

Professional Engineer – Michigan, Georgia, Illinois, Kentucky, Ohio, Pennsylvania, and Texas
US DOT Operator Qualification (OQ)
National Council of Examiners for Engineering and Surveying
Member – Michigan Oil & Gas Association